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Mr Niall Ledwidge Stout 120 West 45th Street Suite 2900 New York 10036 USA

Dear Niall

Case Study II Results

Case study II results have been finalised and approved by the core committee. Your mark for Case study II was **8.5** which is graded as **Very Competent.**

Below is an evaluation of your paper by the examiner.

Form is good. A bit unclear at times stating facts, but very clear presenting objectives. Facts should be stated at the onset and once, not scattered everywhere in the case. The content is very good. Excellent reasoning, well-structured strategy, very well supported by convincing arguments. Including a conclusion would have been helpful for the client. Client might be confused by too many options. A client expects strong guidance often.

We are pleased to inform you that you passed Case study II as the required pass mark was 5.00. Congratulations!

Kind regards

dl. P. Calino

Heather Callow GIPC Co-ordinator