

SUMMATIVE (FORMAL) ASSESSMENT: MODULE 3A

THE INSOLVENCY SYSTEM OF THE UNITED STATES

This is the **summative (formal) assessment** for **Module 3A** of this course and is compulsory for all candidates who **selected this module as one of their compulsory modules from Module 3**. Please read instruction 6.1 on the next page very carefully.

If you selected this module as **one of your elective modules**, please read instruction 6.2 on the next page very carefully.

The mark awarded for this assessment will determine your final mark for Module 3A. In order to pass this module, you need to obtain a mark of 50% or more for this assessment.

INSTRUCTIONS FOR COMPLETION AND SUBMISSION OF ASSESSMENT

Please read the following instructions very carefully before submitting / uploading your assessment on the Foundation Certificate web pages.

- 1. You must use this document for the answering of the assessment for this module. The answers to each question must be completed using this document with the answers populated under each question.
- All assessments must be submitted electronically in MS Word format, using a standard A4 size page and a 11-point Arial font. This document has been set up with these parameters – please do not change the document settings in any way. DO NOT submit your assessment in PDF format as it will be returned to you unmarked.
- 3. No limit has been set for the length of your answers to the questions. However, please be guided by the mark allocation for each question. More often than not, one fact / statement will earn one mark (unless it is obvious from the question that this is not the case).
- 4. You must save this document using the following format: [student number.assessment3A]. An example would be something along the following lines: 202021IFU-314.assessment3A. Please also include the filename as a footer to each page of the assessment (this has been pre-populated for you, merely replace the words "studentnumber" with the student number allocated to you). Do not include your name or any other identifying words in your file name. Assessments that do not comply with this instruction will be returned to candidates unmarked.
- 5. Before you will be allowed to upload / submit your assessment via the portal on the Foundation Certificate web pages, you will be required to confirm / certify that you are the person who completed the assessment and that the work submitted is your own, original work. Please see the part of the Course Handbook that deals with plagiarism and dishonesty in the submission of assessments. Please note that copying and pasting from the Guidance Text into your answer is prohibited and constitutes plagiarism. You must write the answers to the questions in your own words.
- 6.1 If you selected Module 3A as one of your compulsory modules (see the e-mail that was sent to you when your place on the course was confirmed), the final time and date for the submission of this assessment is 23:00 (11 pm) GMT on 1 March 2021. The assessment submission portal will close at 23:00 (11 pm) GMT on 1 March 2021. No submissions can be made after the portal has closed and no further uploading of documents will be allowed, no matter the circumstances.
- 6.2 If you selected Module 3A as one of your elective modules (see the e-mail that was sent to you when your place on the course was confirmed), you have a choice as to when you may submit this assessment. You may either submit the assessment by 23:00 (11 pm) GMT on 1 March 2021 or by 23:00 (11 pm) BST on 31 July 2021. If you elect to submit by 1 March 2021, you may not submit the assessment again by 31 July 2021 (for example, in order to achieve a higher mark).
- 7. Prior to being populated with your answers, this assessment consists of **8 pages**.

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ANSWER ALL THE QUESTIONS	Commented [A&O1]: Total marks 30/50
QUESTION 1 (multiple-choice questions) [10 marks in total]	Commented [A&O2]: Total marks 6/10
Questions 1.1. – 1.10. are multiple-choice questions designed to assess your ability to think critically about the subject. Please read each question carefully before reading the answer options. Be aware that some questions may seem to have more than one right answer, but you are to look for the one that makes the most sense and is the most correct. When you have a clear idea of the question, find your answer and mark your selection on the answer sheet by highlighting the relevant paragraph in yellow. Select only ONE answer. Candidates who select more than one answer will receive no mark for that specific question.	
Question 1.1	Commented [A&O3]: Incorrect, the correct response is (c)
FabCo, based in Utah, owes SupplyCo, based in Mexico, US\$10,000 on a past-due invoice. May SupplyCo file an involuntary petition to place FabCo into chapter 11 bankruptcy proceedings?	
(a) Yes.	
(b) Yes, if FabCo has fewer than 12 non-contingent, non-insider creditors.	
(c) Yes, if other creditors owed at least US\$5,775 join in the petition.	
(d) No, because SupplyCo doesn't know whether FabCo is insolvent.	
(e) No, because SupplyCo is not a US company.	
Question 1.2	Commented [A&O4]: Correct, 1 mark
Which of the following is a <i>mandatory</i> , rather than <i>discretionary</i> , basis to deny recognition of a foreign judgment under state law based on one of the Uniform Acts?	
(a) The foreign judgment is subject to appeal in the foreign country.	
(b) The foreign judgment is an injunction.	
(c) The foreign judgment was issued by a court, contrary to the parties' agreement to arbitrate.	
(d) The defendant did not have sufficient notice of the foreign proceeding to put on a defense.	
(e) The foreign judgment is inconsistent with another final judgment on the same subject matter.	
Question 1.3	Commented [A&O5]: Incorrect, the correct response is (d)
Which of the following is likely to be a party in interest in the bankruptcy of XYZ Corp?	
(a) A shareholder in ABC Corp, to which XYZ Corp is substantially indebted.	
(b) A journalist writing about XYZ Corp's bankruptcy.	
(c) A shareholder in MNO Corp, which owns all of XYZ Corp's shares.	
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(d) A retired employee of XYZ Corp who receives payments from the company's pensio plan.		
(e) A non-profit organization that advocates for companies like XYZ Corp to be hel responsible for climate change.		
Question 1.4	Commented [A&O6]: Incorrect, th	e correct response is (e)
If a debtor rejects an executory trademark license agreement under which it licenses trademark to its counterparty, which of the following is true:		
(a) The counterparty must immediately stop using the trademark.		
(b) The counterparty can continue using the trademark for the remaining period of the license		
(c) The counterparty has a claim for damages for breach of contract.		
(d) Both (a) and (c).		
(e) Both (b) and (c).		
Question 1.5	Commented [A&O7]: Incorrect, th	e correct response is (d)
In which of the following circumstances may a counterparty enforce a contractual <i>ipso fact</i> clause?		
(a) The contract would obligate the counterparty to extend a loan to the debtor.		
(b) The contract is a lease of real property.		
(c) The clause is triggered by the bankruptcy filing of a third party, not the debtor.		
(d) Both (a) and (c).		
(e) Ipso facto clauses are never enforceable against a debtor.		
Question 1.6	Commented [A&O8]: Correct, 1 m	ark
What does a chapter 11 debtor have exclusivity to propose for the first 120 days or proceedings?	f	
(a) Avoidance actions.		
(b) A plan of reorganization.		
(c) DIP financing.		
(d) Lifting the automatic stay.		
(e) Formation of an equity committee.		
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Question 1.7	Cc
Which of the following is not a requirement to confirm a "cramdown" plan?	
(a) Acceptance of the plan by all classes of secured creditors.	
(b) Acceptance of the plan by at least one class of impaired, non-insider creditors.	
(c) The plan is fair and equitable to dissenting classes of creditors.	
(d) The plan does not discriminate unfairly against dissenting classes of creditors.	
(e) The dissenting creditors receive no less than they would under a liquidation scenario.	
Question 1.8	Co
When may distributions to creditors diverge from the absolute priority rule?	
(a) In a chapter 7 proceeding with consent of the affected senior creditor.	
(b) In a chapter 7 proceeding with consent of the affected junior creditor.	
(c) In a chapter 11 proceeding with consent of the affected senior creditor.	
(d) In a chapter 11 proceeding with consent of the affected junior creditor.	
(e) The absolute priority rule cannot be deviated from.	
Question 1.9	Co
Who may serve as a foreign representative to seek recognition of a foreign proceeding under chapter 15?	
(a) An officer of the debtor if it is a debtor-in-possession in the foreign proceeding.	
(b) The board of directors of the debtor if it is a debtor-in-possession in the foreign proceeding.	
(c) An insolvency professional appointed by the court overseeing the foreign proceeding.	
(d) An insolvency professional appointed by a creditor where the foreign proceeding is an involuntary receivership.	
(e) All of the above.	
Question 1.10	Cc
Which of the following is not available as relief in a chapter 15 proceeding?	
(a) Sale of US property free and clear pursuant to section 363.	
(b) Prosecution of avoidance actions pursuant to section 544.	
(c) Entrusting the management of US assets to the foreign representative.	
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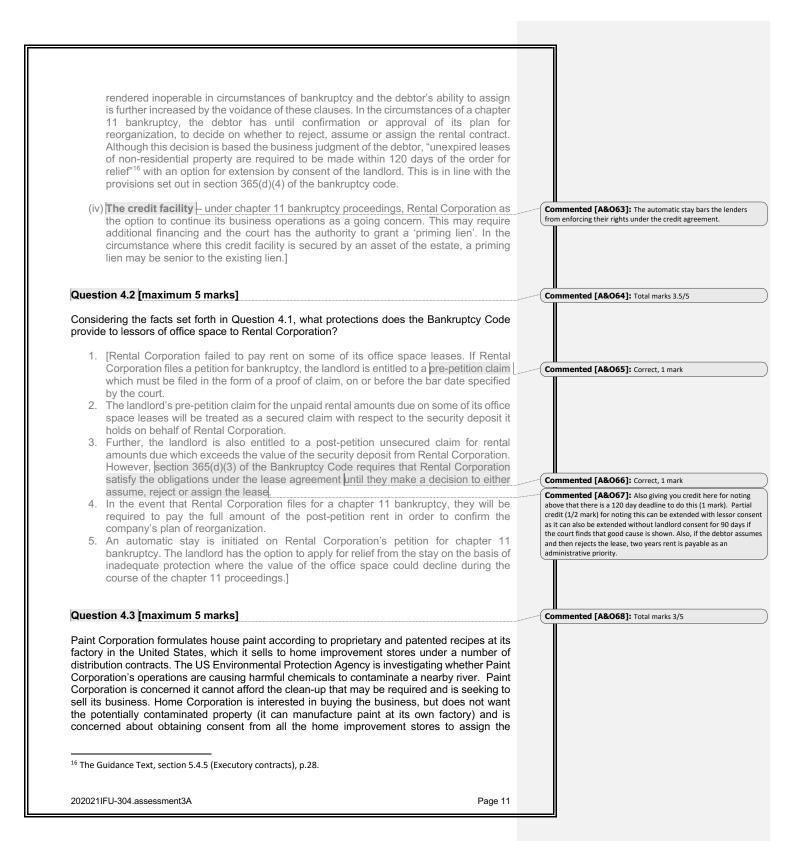
(d) Application of the automatic stay under section 362 to the debtor's interests in US property.	
(e) Discovery about the debtor's assets.	
QUESTION 2 (direct questions) [10 marks]	Commented [A&O13]: Total marks 7.5/10
Question 2.1 [maximum 1 mark]	Commented [A&O14]: Total marks 1/1
What two alternative qualifications render a corporation eligible to be a debtor in a US chapter 7 or 11 proceeding?	
[The United States of America ¹ is considered a debtor-friendly jurisdiction. The key requirement for eligibility to be a debtor in a US bankruptcy proceeding is, predominantly the location of the debtor, is place of business or assets in the US.	Commented [A&015]: Correct, ½ mark
	Commented [A&O15]: Correct, ½ mark
 Alternatively, a corporation may be eligible to be a debtor in the US (under a chapter 7 or 11 bankruptcy proceeding) by way of intangible assets such as²: 1. payment of a retainer to a US insolvency counsel; or 	
2. a claim under a US law.	Commented [A&O17]: These fall into the category of assets in the US
Question 2.2 [maximum 2 marks]	Commented [A&O18]: Total marks 1.5/2
What is an executory contract?	
[In terms of case law, an executory contract is an agreement that contains obligations of performance on both sides. In other words, both parties to the agreement have certain duties to perform before the contract could be considered fully executed. Whether it is a chapter 7 or	Commented [A&O19]: Correct, ½ mark, also these obligations must be such that failure to perform would be a material breach
chapter 11 proceeding, the debtor may decide to either reject, assume, or assume and assign the contract. Examples of executory contracts include rental, equipment and car lease agreements, development agreements and agreements that involve intellectual property (i.e. trademark licenses.) ³]	Commented [A&O20]: Correct, 1 mark
Question 2.3 [maximum 2 marks]	Commented [A&O21]: Total marks 2/2
What is a "priming lien" and what requirements must be met for such a lien to be granted to secure DIP financing?	
[A priming lien is a hypothecation on estate property (that is 'senior' to existing liens) ⁴ and used to facilitate post-petition financing. Essentially, this type of financing is utilized by debtors who are undergoing a chapter 11 bankruptcy and is still in possession of their business ⁵ as a	Commented [A&O22]: Correct, 1 mark, it may also be pari passu (equal rank) with an existing lien
 ¹ Hereinafter referred to as "United States" or "USA". ² INSOL International, Module 3A, Guidance Text, Insolvency System of the United States (2020/2021), section 5.3.2 (Eligibility of the debtor), p.9. Hereinafter referred to as "the Guidance Text". ³ Eisenbach III, Robert L., Cooley LLP, "Executory Contracts – What are they and why do they matter in 	
bankruptcy?", In The (Red)- The Business Bankruptcy Blog, at << https://bankruptcy.cooley.com/2006/07/articles/business-bankruptcy-issues/executory-contracts-what-are-	
they-and-why-do-they-matter-in-bankruptcy/>>, accessed 15 July 2021.	
 ⁴ Otherwise referred to as a 'super-senior lien'. ⁵ The debtor in this scenario is referred to as a "DIP"- Debtor in possession and is commonly associated with chapter 11 bankruptcies. 	
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going concern. The financing is available where the debtor is unable to secure any other form	
of financing which is critical in funding essential business operations. A debtor who is able to	Commented [A&O23]: Correct, ½ mark
secure a priming lien must demonstrate to the existing secured creditors (with liens against	
estate property) that they are 'adequately protected' from the devaluation of their collateral as	Commented [A&O24]: Correct, ½ mark, they must satisfy the
a result of the priming lien. It should be noted that this is generally subject to the permission	court that the secured creditor will be adequately protected, even if the secured creditor does not agree
of the bankruptcy court.]	
Question 2.4 [maximum 2 marks]	Commented [A&O25]: Total marks 1.5/2
In voting on a plan of reorganization, which class(es) of creditors are (i) deemed to accept the plan, (ii) deemed to reject the plan and (iii) permitted to vote on the plan? What vote is necessary for a class of creditors to accept a plan?	
[In voting on a plan of reorganization, the class(es) of creditors that are:	
(i) Deemed to accept the plan are an unimpaired class of creditors ⁶ .	Commented [A&O26]: Correct, ½ mark
(ii) Deemed to reject the plan are the class of creditors that will not receive anything ⁷ .	Commented [A&O27]: Correct, ½ mark
(iii) Permitted to vote on the plan are the holders of a claim or interest in the estate of	
the debtor, pursuant to section 502. ⁸	Commented [A&O28]: Incorrect, only a class that is impaired and would receive something under the plan may vote
The vote necessary for a class of creditors to accept a plan:	
The vote necessary for a class of creditors to accept a plan is "a simple majority of the creditors	
in the class, holding at least two-thirds of the value of claims in the class, vote in favour or, for	
	Commented [A&O29]: Correct, ½ mark
equity interest, if two-thirds in the amount of the interests vote in favour[".]	
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equity interest, if two-thirds in the amount of the interests vote in favour ¹⁹ .]	Commonited [A8020]) Table mode 17/2
Question 2.5 [maximum 3 marks]	Commented [A&O30]: Total marks 1.5/3
Question 2.5 [maximum 3 marks] How does the automatic stay available in chapter 15 proceedings differ from that available in chapter 11 proceedings? [As it relates to a chapter 11 bankruptcy, the process of filing a petition for bankruptcy involves completing and submitting the applicable form (at any time) and it is at the point of submission the stay comes into effect. Under section 362 of the Bankruptcy Code, the automatic stay	Commented [A&O30]: Total marks 1.5/3 Commented [A&O31]: Correct, ½ mark
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QUESTION 3 (essay-type questions) [15 marks in total]	Commented [A&O35]: Total marks 9/15
Question 3.1 [maximum 3 marks]	Commented [A&O36]: Total marks 3/3
What fiduciary duties do directors of Delaware corporations owe and to whom are the duties owed in the ordinary course of business? To whom are duties owed when the corporation is potentially or actually insolvent?	
[The fiduciary duties directors owe: The fiduciary duties of a director of a corporation incorporated in Delaware, are the duty of	
care and the duty of loyalty. Under the state laws of Delaware, the duty of care requires that directors as fiduciaries should be guided by relevant information when making decisions on behalf of Delaware corporations. The duty of loyalty on the other hand, requires that a director	Commented [A&O37]: Correct, ½ mark
to act in good faith and in a manner that is in the best interest of the corporation and its shareholders.	
To whom duties are owed: Generally, under Delaware state law, directors owe fiduciary duties to the corporation and its	Commented [A&O39]: Correct, ½ mark
shareholders but not to its creditors. This is the case whether it is in the ordinary course of	Commented [A&O40]: Correct, ½ mark
action or in a circumstance where the corporation is potentially or actually insolvent.]	Commented [A&O41]: Correct, ½ mark
	Commented [A&O42]: Correct, ½ mark
Question 3.2 [maximum 3 marks]	Commented [A&O43]: Total marks 1.5/3
[As stated by the lecturer for this module, there have been some developments in the US insolvency system with respect to the scope of the jurisdiction of bankruptcy courts and their power to enter final judgements. This is evident in the Stern v Marshall matter and precedent set with respect to final judgements in bankruptcy.	
Circumstances for entering a final order: While core proceedings may be heard and determined in the bankruptcy courts, <u>non-core</u> proceedings may only be entertained in bankruptcy courts if the court is satisfied that the proceeding has a bankruptcy element, but it cannot issue a final order. Under these circumstances, the bankruptcy court must submit its findings to the district court for the final order.	Commented [A&O44]: Partially correct, ½ mark, the ban court may enter a final order on a motion challenging the vali a petition or on a core matter with consent of the parties.
Who reviews appeals from bankruptcy court orders: Bankruptcy courts are secondary to district courts and therefore, bankruptcy appeals must go through the district court. Appeals from bankruptcy court orders are heard and reviewed by a Bankruptcy Appellate Panel ¹¹ ("BAP").	Commented [A&O45]: Partially correct, ½ mark, an appe
How non-final orders are reviewed: Non-final orders from core-proceedings of either the district court or the BAP orders are reviewed by a circuit court of appeal (without reference to the previous legal conclusions or assumption) on the basis of conclusions of law and for abuse of discretion. In like manner, a	to either a district court or a BAP, depending on the circuit in the bankruptcy court is located. Commented [A&O46]: Incorrect, only a final order would the court of appeals (i.e., after the district court has reviewed responses and objections and entered its own order)
¹¹ Sutton, S Jeffrey, Chief Judge, United States Court of Appeals for the Sixth Circuit, "What is Bankruptcy Appellate Panel?" – A Bankruptcy Appellate Panel (BAP) is a group of judges in the United States bankruptcy court who are appointed to hear appeals from certain bankruptcy cases under the supervision of the United States courts of appeals.	

non-core proceeding is also reviewed by the BAP and district court (using similar review standards) to which a party has objected.]	Commented [A&O47]: Partially correct, ½ mark, only a c court would review in this manner, a BAP would not.
Question 3.3 [maximum 4 marks]	Commented [A&O48]: Total marks 2.5/4
Describe how claims for recovery of preferences, fraudulent conveyance and constructive fraudulent conveyance differ.	
[There are several methods and means by which a Trustee or a DIP ¹² may recover value for its creditors; one of which is by the avoidance of certain transactions which occurred prior to the debtor entering into bankruptcy. This recovery effort involves the recovery of property for the estate which occurred as a result of pre-petition transactions or transfers.	
Pursuant to section 547 of the US Bankruptcy code, preferences involve the transfer of interest	
of a property of the debtor to a pre-existing creditor in the period prior to the bankruptcy proceeding being filed (either 90-days for a third-party or 1 year for insiders) at a time when	Commented [A&O49]: Correct, ½ mark, this must be on account of the antecedent debt
the debtor was insolvent. Furthermore, it is deemed as preference if such transaction permits	Commented [A&O50]: Correct, ½ mark
the creditor to obtain a better result than it would have received in the liquidation of the debtor.	Commented [A&O51]: Correct, ½ mark
An illustration of preference actions are security interests that were executed prior to the bankruptcy filing. Under the US bankruptcy system, there is no requirement to impose fault on either party other than the possible return of the transfer to the debtor.	Commented [A&O52]: Correct, ½ mark
Actual fraudulent conveyances transfers are made with the intent to defraud creditors and as such these transactions are avoidable. The 'badges of fraud' may be used to prove a circumstance of intent. Constructive fraudulent conveyance ¹³ on the other hand, are transactions where the debtor received less than the equivalent value of the exchange.	Commented [A&O53]: Correct, ½ mark, also both forms fraudulent transfer have a 2 year look back period and insolve not required for either
In defence of either conveyance, the recipient may retain the property or prove their position that the transaction was conducted in good faith.	
Certain pre-petition transactions (that fall into either category above) which for instance involve securities or commodity contracts cannot be avoided. The US insolvency system has instituted 'safe harbours' for such transactions with the view to protecting the public space.]	
Question 3.4 [maximum 5 marks]	Commented [A&O54]: Total marks 2/5
How does a US bankruptcy court determine whether a foreign proceeding is a main or non- main proceeding under chapter 15?	
[Determination of whether a foreign proceeding is a 'foreign main proceeding ¹⁴ ' is primarily based on the determination of a debtor's center of main interest ("COMI"). Chapter 15 is heavily premised on the adoption of UNCITRAL's Model Law on Cross-Border Insolvency and although the concept of COMI is not defined within the model, in US law, a debtor's COMI is determined based on certain factors which include the location of:	
 The headquarters or central place of business operations; Where the company's management is based; and The maintifue of analytic and based. 	
3. The majority of creditors are based	Commented [A&O55]: Correct, 1 mark, also COMI is prest to be the jurisdiction of incorporation of the debtor, but this i
 ¹² DIP is the abbreviation for Debtor-in-possession. ¹³ Also known as transactions at undervalue. ¹⁴ Idem, footnote 10. 	rebuttable. The COMI must be determinable by third parties objective evidence.
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In addition to the factors listed above, the jurisdiction of domestic laws in other states are relevant.	
Proceedings that take place in a jurisdiction other than the debtor's COMI may be recognized as a 'foreign non-main proceeding ¹⁵ '. This is determined if the debtor only has an establishment in the jurisdiction. An establishment is a jurisdiction where (excluding factors of a COMI) the debtor has conducted non-transitory economic activity (by human means or goods).]	Commented [A&O56]: Correct, 1 mark. Conversely, proceedings in the location of the debtor's COMI are foreign main proceedings.
QUESTION 4 (fact-based application-type question) [15 marks in total]	Commented [A&O57]: Total marks 7.5/15
Question 4.1 [maximum 5 marks]	Commented [A&O58]: Total marks 1/5
Rental Corporation is a publicly-traded company that leases office space from office building owners and sublets the space to small businesses. It has recently announced that it is being investigated by the US Department of Justice Fraud Division (DOJ) regarding allegedly fraudulent misstatements of revenues; shortly after the announcement, a securities class action litigation was filed against Rental Corporation in New York federal court. Due to the increase in the numbers of businesses operating remotely, Rental Corporation has suffered a decline in revenues. As a result, it has failed to pay rent on some of its office space leases and it has just defaulted on its quarterly payment on its credit facility. What would be the effect of a chapter 11 petition being filed by Rental Corporation on each of (i) the DOJ investigation, (ii) the securities class action litigation; (iii) the delinquent leases and (iv) the credit facility?	
[The effect of a chapter 11 petition filed by Rental Corporation:	Commented [A&O59]: The filing of the petition would cause the automatic stay to come into effect. Giving you credit for this
 (i) The DOJ investigation – Pursuant to section 548 of the US Bankruptcy Code, the DOJ would be required to prove that: a. Rental Corporation was in violation of the securities laws of the Securities Exchange Act; b. there was in fact, intentions of fraud, deceit, or manipulation with respect to 	mark) as you note it in response to the next part of the question. Commented [A&O60]: The DOJ investigation would not be subject to the automatic stay under section 362(a)(1) because it conducting a criminal investigation.
 statements of revenue; and c. that the aforementioned actions were in connection with the purchase or sale of any registered security. The DOJ in this circumstance may refer to the "badges of fraud" for the purposes of proving whether Rental Corporation intentionally committed the act. If it is proven otherwise, Rental Corporation may have legal recourse for dismissal, with respect to the securities class action litigation. 	
 statements of revenue; and c. that the aforementioned actions were in connection with the purchase or sale of any registered security. The DOJ in this circumstance may refer to the "badges of fraud" for the purposes of proving whether Rental Corporation intentionally committed the act. If it is proven otherwise, Rental Corporation may have legal recourse for dismissal, with respect to 	Commented [A&O61]: The litigation would be stayed as pre petition litigation against the debtor as it involves claims by shareholders, not the conclusion of a securities contract
 statements of revenue; and c. that the aforementioned actions were in connection with the purchase or sale of any registered security. The DOJ in this circumstance may refer to the "badges of fraud" for the purposes of proving whether Rental Corporation intentionally committed the act. If it is proven otherwise, Rental Corporation may have legal recourse for dismissal, with respect to the securities class action litigation. (ii) The securities class action litigation – Although an automatic stay is a distinctive feature of chapter 11 bankruptcy proceedings, it is subject to certain statutory exceptions. Pursuant to section 362(b)(6), "The exercise of rights under commodity, forward or security contracts" are statutory exceptions. Rental Corporation is a publicly traded entity and an injunction of this nature could prove to be more harmful to the public trading space than is warranted to protect the debtor. Rental Corporation will need to heavily consider their position and whether a chapter 11 bankruptcy is 	
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distribution contracts. How would a sale under section 363 of the Bankri these issues?	ptcy Code address	
 [One key feature of a sale of property under section 363¹⁷ of the Bar sale of property, free and clear of liens, creditor claims and encumbrar the purchase price of the property is higher it is ultimately a 'win-wi parties.] Home Corporation is concerned about obtaining consent from all the stores to assign the distribution contracts. Covered under a 363 sa intellectual property (which in this case includes the proprietary recipes). "Licensees of patents owned by Paint Corporation are prote licenses may not be terminated in connection with the sale of the without their consent"¹⁸. Home Corporation is interested in buying the business but does not contaminated property. Paint Corporation will need to consider whe property is more lucrative if it is sold collectively or separately. Th collective sale could be a rejection by creditors on the basis that such be considered a 'sub rosa plan'. Paint Corporation may wish to conduct an auction for the sale of its pro bidder". In the event that a 363 sale of the property is successful, Paint Corporation all parties concerned.] 	commented [A&O69]: Correct, 1 mark ' scenario for both nome improvement e is the transfer of ind patented paint cted such that their the potentially her the sale of the e implications of a a transaction would erty with a "stalking oration will need to	er in good f
* End of Assessment *	notwithstanding an appeal of the sale order.	property
¹⁷ Hereinafter referred to as a "363 sale". ¹⁸ The Guidance Text, section 5.4.3.2 (Chapter 11), p.24		