



Master in Management MIM : 3rd year

1998-2002

fundamental, Developmental &amp; Managerial Training

<b>1st Semester: September 1998 to December 1998</b>
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		Grades	
<b>Decision Making</b>			
	Information technology 1	15,70	24h
	Intranet Project	11,00	8h
	Quantitative methods 1	13,65	20h
<b>Languages</b>	English studies 1st year	11,32	70h
	German 1st Year	14,75	50h
<b>Management</b>			
	Public speaking	15,00	12h
<b>Finance &amp; Accounting</b>			
	General accounting	10,25	44h
	Management Control I	13,65	22h
<b>Economics / International Environment</b>			
	International Environment	13,00	20h
	Corporate Economics	12,60	20h
<b>Law</b>	Legal environment	10,40	22h
	Corporate Operations	12,60	16h
<b>Training</b>	Training 1st Year	15,00	3 months

<b>2nd Semester: January 1999 to June 1999</b>
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		Grades	
<b>Decision Making</b>			
	Information technology II	15,00	16h
<b>Languages</b>	English studies 1st year	11,32	70h
	German 1st Year	14,75	50h
<b>Marketing</b>	Marketing Management	13,17	22h
<b>Management</b>			
	Organisational theory	12,50	20h
<b>Finance &amp; Accounting</b>			
	Financial Analysis	11,50	16h
<b>Economics / International Environment</b>			
	Financial Mathematics	18,50	20h
	Macro-Economy	11,00	20h
<b>Law</b>	Legal Structures in a Company	15,00	14h
	Company Staff	13,00	10h

<b>3rd Semester: September 1999 to December 1999</b>
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		Grades	
<b>Decision Making</b>			
	Quantitative Methods 2	10,65	18h
	Product Management	14,50	6h
<b>Languages</b>	English studies 2nd year	10,64	38h
	German 2nd Year	3,00	38h
<b>Management</b>			
	Psycho-sociology	15,00	16h
	Interpersonal Relations	11,90	14h

**Finance & Accounting**

Management Control II	10,35	20h
Financial Management	10,85	20h

**Economics / International Environment**

Managerial Economics	9,00	15h
International Corporate Management	13,65	32h

**Law**

Corporate Credit and Debt	11,00	18h
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**4th Semester: January 2000 To June 2000**

<b>Languages</b>	English studies 2nd year	10,64	38h
	German 2nd Year	3,00	38h
<b>Marketing</b>	Marketing Strategy	11,70	24h
<b>Finance &amp; Accounting</b>	Financial Strategy	7,85	16h
<b>Management</b>	Human Resource Management	13,70	18h
<b>Law</b>	Business Law	8,50	18h
	Tax Systems	14,20	18h
<b>Decision &amp; Strategy</b>	Management & Strategy	14,00	30h
	Decision making	16,00	24h

**Septembre 2000 to June 2001**

One year internship

**5th Semester: September 2001 to December 2001**

<b>Study Abroad Period</b>				4 months
COM390	CDN Business Environment	17,00	A-	120h
COM400	Strategic Management	17,00	A-	120h
IB 403	International Finance	14,00	B	120h
MBA 571	International Financial Strategies	16,00	B+	120h
<b>Training</b>	Training 2nd Year	15,00		6 months at least

**6th Semester: January 2002 to June 2002**

<b>Major: International Management</b>				180h
	Case Study : the Lyonnaise des Eaux in Malaysia	11,00		
	International Cash-Flow	12,00		
	International Negotiation	15,00		
	International Development	8,00		
	Geopolitics	0,00		
	International Management (Dissertation)	13,00		
	Intercultural Management	12,00		
	Logistics and Trading	11,30		
<b>Electives</b>	Trends of Psychology	14,00		27h
<b>Final Exam</b>	Final Exam (business case studies)	15,00		50h
<b>Language</b>	German 3rd Year	15,50		38h