## Yale

05/18/2020

## Ana Carolina Reis do Valle Monteiro

has successfully completed

Introdução à negociação: um livro de estratégias para se tornar um negociador persuasivo e com princípios

an online non-credit course authorized by Yale University and offered through Coursera

Bang Nacces

Professor Barry Nalebuff, D.Phil. Yale School of Management Yale University

## COURSE CERTIFICATE



Verify at coursera.org/verify/GMB4W66N8554

Coursera has confirmed the identity of this individual and their participation in the course.