

Isabel Han

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SUMMARY

Qualification:

- AICPA
- CFA

- 6.5 years' experience in restructuring field with focus on M&A and debt restructuring/refinancing
- 3 years' experience in audit and assurance for HK and US listed companies
- Maintained good relationship with financial institutions and professional advisors
- Strong team player

PROFESSIONAL EXPERIENCE

Associate Director Feb 2015 – Present

- High performer

DELOITTE, Financial Advisory

- Led in engagements including corporate turnaround/restructuring, M&A and debt restructuring/refinancing;
- Formulated and implemented corporate restructuring plans and strategies;
- Researched industry data and performed financial analysis on the target entities;
- Built and critiqued 3 statements financial models with simulation analysis to assess the targets' operating profitability, liquidity capability and business viability;
- Prepared valuation through comparable market multiples, precedent transactions and discounted cash flow
- Conducted sales process (including preparing teasers, information memorandum and soliciting and screening potential investors/funders) for M&A transactions and debt refinancing;
- Prepared and presented option analysis for stakeholders' assessment of returns under different restructuring options;
- Advised in negotiation of term sheets, definitive agreements and implementation documents; and
- Supervised and coached team staff;

Selected Engagement Experience

- M&A
- Debt Restructuring

- Closed – a Canadian mining company sold to a Hong Kong listed company with US\$400 million debt restructured;
 - Conducted discussion with CEO and senior management of the company on the restructuring strategy and to obtain their support in care and maintenance of the mine, including identification and retention of key staff, estimation of required working capital and compliance with regulatory requirements
 - Ran global tender process for soliciting potential interested buyers
 - Analyzed buyers' proposed capital and debt structures and their impact to cash flow distributions, suggested a preferred bid to secured creditor
 - Full amount of the overdue loan was refinanced and secured by new buyer's credit enhancement
- Closed – an HK listed company's HK\$2billion syndicate loan refinancing
 - Assisted the company to formulate a 3-year business plan and its financial projections
 - Performed scenario analysis at the company and lenders' requests to facilitate the refinancing terms and credit stats discussion
 - The Company settled the full obligation of the refinanced syndicate loan in May 2021, one year earlier than its original maturity
- Ongoing – a PRC refinery plant's US\$1billion offshore syndicate debt refinancing

- Debt Refinancing

Senior Auditor

Jan 2012 – Jan 2015

- High performer

DELOITTE, Audit

- Led engagement teams as Auditor-in-Charge for listed groups and their subsidiaries, and coordinated the involvement of other professionals
- Maintained up to 12 engagement profiles in one financial year

EDUCATION

Jun 2010 – May 2011
Illinois, USA

University of Illinois at Urbana-Champaign
Master of Science in Accountancy

Sept 2006 – Jun 2010
Guangzhou, China

Sun Yat-sen University
Bachelor of Economics, major in Finance

LANGUAGE

Mandarin; Cantonese; English; Shanghai Dialect