

Financial Advisory

Team CV



So Kim Lau

Managing Director, Teneo Financial Advisory APAC

Hong Kong

Contact

E: Sokim.Lau@teneo.com

M: +852 6737 3350



Kim is a chartered accountant and has over 18 years' professional experience from the United Kingdom and Hong Kong. She has both financial advisory and formal insolvency experience across different sectors, including retail and consumer products, construction, oil and gas and public sector. Kim advises a variety of stakeholders in stressed and distressed situations, such as lenders and directors.

Prior to joining Teneo, Kim was a Restructuring Director at EY Hong Kong after transferring from the EY UK team in 2017. She also held a Transactions Director role at Accuracy from 2019 to 2022.

Kim benefits from two previous secondments to a private equity fund exclusive to Apollo, Alteri, looking at stressed and distressed retail situations across Europe and to the business support team of Barclays Bank UK, to manage its portfolio of underperforming loans and customers.

Kim has a BSc in Accounting & Finance from The University of Birmingham and is exam qualified with the Joint Insolvency Examination Board. Kim is also a recognised CPA with the Hong Kong Institute of Certified Public Accountants and an insolvency appointment-taker. She speaks both English and Cantonese.

Professional Experience

- Liquidation of a Bermuda entity – Provisional liquidators appointed over holding entity of substantial Chinese real estate group with headquarters in Hong Kong and assets located globally through subsidiary entities.
- Liquidation of a BVI entity – A liquidation led from Hong Kong with local and offshore liquidators, of an entity holding group operations in the shipping industry and a dispute between Chinese shareholders involving potential misconduct necessitating investigation.
- Receivers of HK entity – Appointed by US-senior lender over a consumer electronics business headquartered in HK with 30+ subsidiaries globally and implementation of recovery and work-out strategies at local and subsidiary levels.
- Advisory and liquidation of HK listed entity – Options review and analysis of proposed repayment plan for creditor holding immigration bond debt and subsequent appointment as liquidators over a group involved in tea manufacturing in the PRC.
- Court liquidation and shareholder dispute – Liquidation involved the sale of high value HK real estate and businesses held within subsidiaries of entity subject to Court liquidation.
- Creditors' Voluntary Liquidation (CVL) of jewellery retailer – Liquidations of a number of HK entities with jade jewellery retail operations and a hotel asset in HK and PRC.
- Solvent liquidations – Pre-liquidation advisory and appointments as liquidators of funds of Chinese shareholders, set up in the Cayman Islands and British Virgin Islands, allowing for the orderly wind-down and distribution of assets.