KYLE CAESAR R. FILOMENO

PROFESSIONAL EXPERIENCE

ASIAN DEVELOPMENT BANK Associate | Remedial Management Unit

August 2022 - Present

- Designated workout officer supporting management of impaired and watchlisted transactions across Asia and the Pacific through collaboration with the bank's senior risk management specialists and principal stakeholders. Analyzes deal structures & valuation models, contributes to the preparation of updated assessments and assists in the execution of restructuring strategies for optimal corporate recovery and protection of bank returns while aligning with wider development goals.
- Portfolio transactions include term loans for emerging market power and infrastructure projects, direct equity investments and private equity funds across various life-cycle stages in multiple jurisdictions.

BDO UNIBANK Senior Relationship Manager

September 2016 - July 2022

- Key client coverage officer of BDO's largest relationships and most complex institutional banking transactions. Monitored exposures across a diverse range of credit instruments to ensure proper risk management while maximizing bank profitability by utilizing internal risk assessment systems and financial models, conducting thorough due diligence and collaborating with multiple parties such as corporate finance professionals, consultants, lawyers and security agents, among
- Awarded as BDO's top institutional banking relationship manager for outstanding performance. Coverage experience across various top-tier local corporates, such as an infrastructure conglomerate, healthcare group and renewable energy company, and financial sponsors, such as one of the world's leading alternative asset managers and a private equity fund fully focused on Southeast Asia, having managed a portfolio of up to Php92Bn (~Usd1.55Bn) consisting ~5% of the bank's total institutional loan book. Special focus on distressed loans with an aggregate amount of ~Php38Bn (~Usd0.4Bn) for a landmark Public-Private Partnership (PPP) project and an asset-linked structured deal. Promoted to senior relationship manager in February 2019.

THE HONGKONG AND SHANGHAI BANKING CORPORATION **Relationship Manager**

July 2014 - July 2016

- Assigned and posted as a relationship manager in wholesale banking. Oversaw both international and local clients which generated total group revenues of Usd20Mn to >Usd3Bn. Developed a strong customer base, drove asset growth and booked fee income by working with with senior coverage bankers across HSBC's global network and utilizing the bank's suite of products such as lending solutions, derivatives, FX, cash management and trade & receivables financing.
- · Managed risk exposure across all facets of the banking relationship. Conducted annual credit reviews of lending facilities based on client requirements, economic conditions and global industry outlook, and monitored proper compliance with AML and KYC regulations. Analyzed pricing returns and handled risk mitigation while assisting in potential event driven transactions, ranging from direct credit to project finance loans.

Management Associate

- As an associate under HSBC's distinguished management training program, contributed value in the bank's global business and function lines as follows:

 In global markets operations (GMO) associate, managed GMO relationships by analyzing satisfaction metrics, improving client experience touch points and streamlining workflow through process automation and optimization of manual systems.
- In capital markets, assisted in the execution and completion of 9 capital financing deals by supporting the bank's investment banking team through pitch book creation and coordination with various stakeholders such as regional and local partners, other banks and external advisors. Transactions include various liability management exercises, such as Usd2Bn 25-year ROP bonds for the Republic of the Philippines and Usd300Mn senior guaranteed perpetual securities for the subsidiary of a port operator, as well as various LTNCD and fixed rate bond issuances.
- Under the CEO's directive, supported high-level country, regional and global projects, ensured top management line of sight on key developments, maintained internal and external stakeholder relationships, reviewed local strategic initiatives and ensured appropriate management of risks associated with the executive office.

STANDARD CHARTERED **Fast Track Associate**

August 2012 - June 2014

- Part of Standard Chartered's global fast track program, with broad banking experience acquired through rotations under various specialist managers from the bank's different units including consumer banking products, marketing, transaction banking, enterprise banking, business development, wealth management, operations, integrated distribution and credit.
- · Initially assigned as an officer under wealth management covering product management. Responsibilities included review of system features, new product development, analysis of sales & volume performance and coordination with the Singapore desk for the bank's proprietary derivative instrument. Other duties included consumer banking FX rates, distribution strategy and coordination with other local and regional business units.
- · Later designated as a relationship manager under the integrated distribution division managing priority banking clients and small to medium sized corporates. Responsibilities included growing the bank's market share in deposit products and assets under management, investment advisory on bonds, equities and currencies, transaction banking product implementation and comprehensive KYC / due diligence procedures through the bank's online platform.

EDUCATION

INSEAD

Executive Master in Finance

Class of 2024

- Member of INSEAD's Executive Master in Finance (EMFIN) class of 2024. The EMFIN is an 18-month global, modular program for experienced professionals with a deep focus on financial markets and corporate finance. The curriculum includes modern capital markets, advanced valuation, distressed restructuring, derivative contracts, modelling, equity and fixed income investments, asset and liability management in banking and leadership in finance, among others. Program duration from September 2022 to March 2024, held in Singapore and France.
- Class Representative and awarded the INSEAD EMFIN Scholarship for Achievement and INSEAD EMFIN Scholarship for Diversity.

ATENEO DE MANILA UNIVERSITY **BS** Business Management, Major in Legal Management

Class of 2011

- Graduated as Corps Commander of the Ateneo de Manila Reserve Officers' Training Corps. As the highest-ranking cadet officer, passed command with the Ateneo ROTC unit placed as one of the best Air Force ROTC units in the country. Served in various key leadership positions, since 2008.
- Finished at the top of the class as an Armed Forces of the Philippines cadet during the 2009 Philippine Air Force Leadership Development Training Program held during the 2009 summer season in Clark Air Base. Awarded for best overall performance, academic marks and military strategy proficiency. Recipient of the Armed Forces of the Philippines' Disaster Relief and Rehabilitation Operations Ribbon for assisting in relief and assistance efforts during Typhoon Ketsana.

CERTIFICATIONS & OTHER TRAINING

CORPORATE FINANCE INSTITUTE

October 2022 - January 2023

Financial Modeling and Valuation Analyst (FMVA) | Commercial Banking and Credit Analyst (CBCA) Capital Markets and Securities Analyst (CMSA) | Financial Planning and Wealth Management Certification (FPWM)