

TRINH HOANG

PERSONAL DETAILS

Name: Trinh Hoang (Ms.)

Contact details: Current Address:
Flat 14A, Block 5, The Grand Panorama, 10 Robinson Road, Hong Kong
+852 9844 2647
hoangvantrinh@gmail.com, trinh.hoang@dlapiper.com

Current employer: DLA Piper, Hong Kong

LEGAL WORK EXPERIENCE

December 2022 **DLA Piper**

– Present Partner in Finance, Projects & Restructuring team.

Amsterdam, Hong Kong, Taiwan

- **Bankruptcy filing of Dutch debtor** (represented the secured lender) – provided advice in connection with the secured lender's rights and obligations in connection with the Hong Kong subsidiary of the Dutch debtor and its assets located in Hong Kong and Taiwan. *July 2023*

PRC / Hong Kong

- **US\$200 million unsecured notes guaranteed by listed PRC real estate developer** (represented the noteholder) – negotiated a standstill agreement between the noteholder and the listco guarantor. *March 2023*
- **US\$30 million structured notes with exposure to underlying unsecured notes supported by listed PRC company** (represented the noteholder) – provided advice in connection with the client's entitlement to claim against the notes trustee of the structured notes and the underlying obligors. *June 2023*

September

LINKLATERS

2020 –

Managing associate attorney in the Banking team.

October 2022

Special Situations

- **US\$60 million loan note instrument for a Korean fashion retail group** (represented the noteholders) – lead associate role in connection with the restructuring of the noteholders' interests: drafted and negotiated consent letter in connection with restructuring, review enforcement scenarios and facilitate the closing of the transaction. *January 2022*

Corporate Loans

- **HK\$5.5 billion unsecured term loan facility for a Hong Kong listed telecommunications company, in connection with the refinancing of its existing senior notes** (represented the lending syndicate) – lead associate role: negotiated facility agreement and coordinated closing. *November 2020* Structured Finance

Structured Finance

- **US\$30 million margin loan for a high net worth individual, collateralised by certain shareholding in a listed Indian company** – lead associate role: drafted and negotiated margin loan agreement and security documents. *April 2022*
- **US\$110 million term facility for a US fund, in connection with its acquisition of a certain stake in a PRC finance leasing company which is supported by the right to put the target shares to its majority shareholder at an agreed rate of return**

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(represented the lender) – lead associate role: negotiated commitment documents including commitment letter and term sheet. *December 2020*

Client Secondments

HSBC, Hong Kong. *June 2022 to October 2022*

- Short-term secondment as a transaction lawyer to the leveraged acquisition finance and private credit teams of HSBC. Assisting on leveraged acquisition, TLBs and structured and mezzanine financings, from initial structuring through to closing.

Oaktree Capital Management, Hong Kong. *December 2020 to September 2021*

- Assisted the legal transaction team in connection with investments made by the deal team in real estate assets in the PRC, Hong Kong and India. Facilitated transactions from the initial structuring stage through to closing.
- **Structured lending in the PRC** – assisted the deal team with the review and documentation of structured lending transactions into the PRC using hybrid equity/debt structures.
- **US\$1 billion term facility for an Indian conglomerate** – reviewed term sheet and long form documentation and liaised with external counsel and deal team.
- **PRC NPL financing** – lead legal contact in connection with the refinancing of an OCM fund's portfolio of non-performing loans in the PRC.
- **Securitisation of portfolio of Hong Kong residential mortgages** – assisted the deal team with the review and documentation of a securitisation of a portfolio of Hong Kong residential mortgages.

April 2019
– July 2020

SIDLEY AUSTIN

Senior associate attorney in the Banking team.

Special Situations

PRC / Hong Kong

- **US\$74 million term and revolving loan facilities for a fund, in connection with its back leverage financing arrangements** (represented the borrower) – lead associate role: negotiated facility agreement and related finance documents. *December 2019*
- **US\$140 million term loan facilities for an established Chinese property development company, in connection with the refinancing of its existing financial debt and towards the development and renovation of its PRC properties** (represented the fund lender) – lead associate role: drafted and negotiated facility agreement and related finance documents, including enforcement memo discussing enforcement scenarios and downside risks assessment for client. *September 2019*

India

- **Debenture trust deed for the special situations group of a leading US investment bank, in connection with its investments in debentures issued by an Indian petrochemicals company** (represented the lender) – lead associate in an international counsel role: reviewed and commented on Indian debenture trust deed and related finance documents. *December 2019*

Asia

- **US\$70 million subscription agreement for the special situations group of a leading US investment bank, in connection with its investments by way of the purchase of notes issued by a pan Asia hotel group** (represented the lender) – lead associate role: drafted subscription agreement and related finance documents. *June 2019*

Structured Finance

- **JPY5.7 billion revolving facility for a Japanese special purpose vehicle, in connection with the acquisition by a Japanese consumer financing company of a portfolio of consumer debts** (represented the borrower) – lead associate role: negotiated revolving facility agreement and related finance documents. *October 2019*

Corporate Loans

- **US\$150 million term loan facility for a Hong Kong listed watch and jewellery chain, in connection with the refinancing of its existing financial indebtedness and general corporate purposes** (represented the borrower) – lead associate role: negotiated facility agreement and related finance documents. *July 2019*

June 2010 –
January 2019

LATHAM & WATKINS

Senior associate attorney in the Finance Department.

Bid/ Acquisition Finance

- **US\$3.5 billion senior and mezzanine acquisition facilities for an established Chinese listed borrower, in connection with the acquisition of a listed South American company** (represented the borrower) – lead associate role: negotiated senior and mezzanine facilities agreements and related finance documents. *August 2018 - Hong Kong*
- **US\$3.5 billion facilities agreement, in connection with the acquisition of Supercell Oy, a Finnish gaming company, by a consortium led by Tencent** (represented the financing banks) – lead associate role: negotiated the facility agreement and related finance documents. *August 2016 – Hong Kong*
- **US\$1 billion bid financing for the Big C supermarket chain in Vietnam, led by Saigon Trading Union Cooperative** (represented the bidder) – lead finance associate role: negotiated financing terms and managed relationship with Vietnamese client. *April 2016 - Hong Kong*
- **€830 million senior and mezzanine facilities agreements, in connection with the acquisition of Douglas Holding by Advent International in Germany** (represented the sponsor) – negotiated security and ancillary documents including legal opinions, fee and hedging letters; in charge of the physical closing of the transaction in Frankfurt; coordinated post-closing accessions of group companies and their grant of security. *October 2012 - London* Asset Financing
- **Two US\$40.8 million aircraft financing loans for VietJet Air, in connection with their leasing business** (represented VietJet Air) - lead associate role: negotiated loan agreements and related ancillary documents and managed the client relationship. *December 2017 - Hong Kong* Bond Financings
- **£25 million super senior revolving facility agreement for BrightHouse Group Plc, in connection with the company's issuance of £220 million senior secured notes** (represented the banks) – held the pen on the revolving facility agreement (RCF), the English law debenture and legal opinions and participated in negotiations representing the RCF lenders; in charge of the closing of the transaction which involved Maltese and Isle of Man law issues. *May 2013 - London* Investment Grade Financings
- **US\$400 million facility agreement for a Philippines based borrower (one of the three largest banks in the Philippines) for general corporate purposes** – negotiated the facility agreement and other ancillary documents. *August 2016 – Hong Kong*

Client Secondments

Bank of America, Merrill Lynch (BAML), Leveraged Finance Team, Hong Kong. *September 2016 to April 2017*

- Assisted the Hong Kong Leveraged Finance Team with their transactions including one of the biggest acquisition financing deals in Hong Kong of 2017, the take-private of Belle

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International Holdings Ltd., a leading shoe retailer. Acted as lead in-house counsel on the HK\$28 billion acquisition facility.

- Negotiated terms of “relationship” loans entered into by BAML and its clients.
- Reviewed and negotiated ancillary documents to loan transactions, including but not limited to: non-disclosure agreements, release and reliance letters, exclusivity and mandate letters, legal opinions and term sheets.
- Reviewed and opined on amendment and waiver requests directed to the secondary loans trading desk of the firm.

Goldman Sachs International, Principal Loans Finance Team, London. *July 2011 to May 2012*

- Reviewed and negotiated relationship loans and ancillary documents to new issue deals from the origination team of the Investment Banking Division of Goldman Sachs, including but not limited to: non-disclosure agreements, release and reliance letters,

March 2008 – **WEIL, GOTSHAL & MANGES, London, UK**
May 2010

Completed training contract with seats in the Capital Markets, Corporate, Litigation and Finance departments. Undertook the following tasks while in the Finance seat (second seat).

May 2007 – **FRESHFIELDS BRUCKHAUS DERINGER, Hanoi, Vietnam**

December 2007 Internship with the Hanoi office of Freshfields Bruckhaus Deringer.

October 2003 – **GOLDMAN SACHS INTERNATIONAL, London, UK**
May 2007

Compliance personnel, Compliance Department

Following the completion of a summer internship programme with the bank in 2003, asked to join the firm’s compliance department for a short-term project re-drafting an internal policies and procedures manual for the firm’s European equities sales personnel, working in a part-time capacity while studying for the PGDL and LPC.

ISDA negotiator, Legal Department

Joined the bank in July 2005 as a full-time negotiator in the derivatives team of the in-house legal department.

OTHER WORK EXPERIENCE

2002 – 2005 **SCHOOL OF ORIENTAL AND AFRICAN STUDIES, UNIVERSITY OF LONDON, London, UK**

Part-time Vietnamese language teacher. Classes taken include beginner and advanced levels, on a one-to-one basis and also in a larger setting (up to 12 people). Worked part-time while studying for the PGDL and LPC.

1999 - 2005 **MINH MANG LTD., London, UK**

In charge of the everyday running of a small fashion company specialising in accessories from Southeast Asia for a period of six weeks during the summer months. Subsequently worked on a part-time basis and helped to promote the company during London Fashion Weeks 1999 - 2004. Worked part-time while studying for the PGDL and LPC.

2004 **WHERE THERE BE DRAGONS, Vietnam**

One of three programme instructors leading a group of 12 American high school students travelling through Vietnam for a period of six weeks.

EDUCATION

2004 – 2005	BPP Law School	Legal Practice Course	Commendation
2003 – 2004	BPP Law School	Post-Graduate Diploma in Law	Pass
2000 – 2003	King’s College London	BA Classical Civilisation	2:1

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1997 – 1999 **Camden School for Girls** A levels: Classical Studies (A); English Literature (B); Mathematics (B); History (C)

1987 – 1992 **Primary School Education** Hanoi, Vietnam; Bangkok, Thailand; London, UK

SKILLS AND INTERESTS

Linguistics English (fluent); Vietnamese (native speaker); French (beginner/intermediate); Mandarin (beginner)

Interests

- Asian contemporary art, in particular, Vietnamese contemporary art – completed a weeklong program ran by Hong Kong University and Christie's on *Asian Contemporary Art - an Insiders' View*. May 2018
- International development – completed Annual Law and International Development Training Programme – a year long part time course, with Advocates for International Development <http://www.a4id.org/>. 2010
- Travelling (South-east Asia, South America and Africa)
- Distance running (London Marathon 2014)
- Sailing (Royal Hong Kong Yacht Club)

References and supporting documentation are available on request.