

Contact

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Top Skills

Leadership
Change Management
Team Management

Languages

English (Full Professional)
Polish (Native or Bilingual)
German (Elementary)

Certifications

Masterclass: The Art and Craft of
Designing & Facilitating Learning
Spaces
Prince2 Foundation
ICS Service Management
Lean Change Agent
Prince2 Practitioner

Honors-Awards

Zwycięzca konkursu Aplikacje Jutra
PFR

Publications

Agile Working w organizacji
Pracownik czy współwłaściciel?
Model organizacyjny istotny jak
nigdy dotąd.
Zarządzanie zespołem a
zarządzanie podwykonawcami

Piotr Sarecki

CEO at Solvbot ♦ Entrepreneur ♦ Educator
Cracow, Małopolskie, Poland

Summary

Founder and CEO of Solvbot, a digital platform situated at the intersection of law, finance, and technology, aiding business law practice. Our solution is particularly useful where lawyers meet entrepreneurs - in areas like debt restructuring and insolvency, as well as in company law services, mergers, acquisitions, or establishing new businesses.

Over the years, I've gained broad business experience that I leverage in developing our innovative solutions. Working across various sectors such as consulting, HR, BPO, finance, IT, banking, and law, has allowed me to understand many aspects of running a business.

Our platform quickly became a market leader in Poland, currently serving over 100 companies. We strive for continuous development and expansion of our services within our team.

Transformation and restructuring are my passions. That's why I eagerly take on the challenge of changing the legal and financial sector through technology. I look forward to further shaping the future of the LegalTech industry. I welcome contact from individuals who share my enthusiasm for innovation and progress.

Experience

Solvbot
CEO & Founder
February 2019 - Present (4 years 6 months)
Kraków Area, Poland

Solvbot - a platform for legal practitioners. Initially build as an automated tool optimizing workflow in the bankruptcy trustee's and debt advisor's offices, it became an integrated sandbox with all functions necessary for delivering modern legal practice. Our software speeds up processing

paperwork, improves communication with clients, accelerates all forms of legal proceedings by usage of workflow modelling, interactive project management and integration with dozens of external databases.

Trisar

Owner

September 2011 - Present (11 years 11 months)

Kraków Area, Poland

Consultancy agency focused on transformation and change management. We assist our clients in organisational changes, office migration, service transition and restructurisation.

Krakowska Szkoła Biznesu UEK | Cracow School of Business CUE
EMBA Lecturer

June 2021 - Present (2 years 2 months)

Kraków, Woj. Małopolskie, Polska

Running Workshops on Leadership and Change Management at Executive MBA studies

AGH University of Science and Technology

Lecturer

October 2016 - Present (6 years 10 months)

Krakow

I am a lecturer on 2 postgraduate programmes: Talent Management in Tech Companies and IT Business Management.

My classes:

- Project & Programme Management
- Global Talent Management
- Change Management
- Kanban
- Management 3.0
- Agile Manager

All classes are delivered in a workshop mode, with a high level of interactions between students. I use real-life examples and business cases to illustrate the practical usage of the theory taught.

Talent Management in Tech

CFO & Member of the Board

March 2017 - Present (6 years 5 months)

Kraków Area, Poland

Co-Founder of NGO Talent Management in Tech Association, responsible for TMIT's financial aspects.

Our mission is to share knowledge and best practices in the high-tech talent management domain. We are the evangelists of high-performance culture, based on trust, empowerment and lean/lightweight processes. We are building bridges between academics, science, startups and global corporations. We make leaders and tech experts excel in their jobs.

Aon

6 years 5 months

Strategic Transformation Manager

May 2015 - July 2018 (3 years 3 months)

Krakow

I headed an internal consulting unit for Aon as Strategic Transformation Manager. We supported all internal Mergers & Acquisitions and Migration & Transition activities, assisting and providing consultancy to Business Leaders on the Strategic Planning, Change and Transformation Programmes.

I created and led the Strategic Transformation Team in Krakow. Building both Global Transition Management framework and Global Business Centres concept we used Aon's Global presence to offer tailor-made solutions to all Business Units within Aon structures.

My main responsibilities were: Transition, Transformation, Change Management and Outsourcing/Offshoring activities. My duties required managing a Programme of Change Projects, governing all of Aon's internal moves in Europe. Starting from identifying opportunity in the Idea Phase, through Discovery to Transformation and reaching Steady State, I provided consultancy to clients in the budgeting & financial aspects of change, impact on the operations, people, and the end result.

EMEA SC Operations Manager

March 2012 - June 2015 (3 years 4 months)

Kraków Area, Poland

I was responsible for the implementation of a new EMEA Service Centre in Krakow. This was a brand new business for Aon in Krakow, where all aspects of building and running operations were to be created from the beginning.

I have formed all implementation plans, conducted recruitment and ran operations for multiple teams, both locally and globally. As the business was

new, I built and supervised the creation of all processes, implementation of 11 clients and systems.

Having budgetary responsibility I worked on optimisation of both resources and workload, by using economy of scale I was bringing more business from similar areas oversees enhancing the capacity of my teams.

Simultaneously, I worked on implementing innovations and additional services – I implemented Web Chat and Survey functionalities, piloted automated response systems and end-user interfaces.

I held a client facing role, responsible for Service Delivery, Reporting and Relationship building in order to cross-sell company's products. Finally, I worked on the transition of other functions from UK to Krakow, where we built a single site offering services to Benefit Administration to all clients within EMEA.

Sabre Corporation

Team Supervisor & Project Manager

November 2009 - March 2012 (2 years 5 months)

Kraków Area, Poland

When joined I was a part of first group that grew to 200 FTE operation, I ran the transition of company's operation from UK to Krakow. Leading 2 teams: Proactive and Escalated Care – I was responsible for complete customer journey and providing support services for both B2C and B2B clients.

During this period I ran several projects including workload transition and the database transfer from 7 European countries and India to one in USA, while maintaining the same level of service.

I was part of the Incident Management team where we provided Crisis management and contingency services for all company's units (i.e. during Eyjafjallajökull volcano eruption, we have worked towards securing the wellbeing and safe return home of 6670 booking owners spread across the globe).

HSBC

HSBC Premier Team Leader

September 2007 - July 2009 (1 year 11 months)

Kraków Area, Poland

I had the opportunity to participate in building the Bank's operation in Poland and was in the first employment wave, working for HSBC from day one. I

started as Customer Care Executive, progressed to the role leading a team of c. 30 specialists providing services in HSBC Premier division.

My responsibilities included team management and supervision over daily activities, approval of all outgoing high-value payments and transfers, together with managing multiple projects within the Centre. I created and led the “Credit Card Enhancement Functionality Programme” that resulted in the overall improvement of Credit Card processes and flawless Customer Experience. Being responsible for procedure translation, I participated in the creation of the first “Know Your Customer” process.

I created “Banking Academy” - an educational programme that allowed knowledge sharing between all Business Units in the Centre with minimum costs incurred by Budget Owners.

Education

Oxford Brookes University

MBA, Executive MBA · (2011 - 2013)

WSB University

Doctor of Philosophy - PhD, Business Administration and Management, General · (2019 - 2023)

Jagiellonian University

MA, Business Administration · (2006 - 2009)

University of Gävle

MA, International Business Administration · (2007 - 2007)

Jagiellonian University

BA, Business Administration · (2003 - 2006)