

EDWARD BIRKINSHAW



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PROFESSIONAL SUMMARY

As a highly skilled and experienced Senior Associate, I bring an extensive track record of successfully navigating complex fund situations and delivering strong results. With expertise in Cayman SIBA entities and Cayman fund structures, I have consistently led my team to overcoming challenges and achieve optimal outcomes. Furthermore, my cross-functional collaboration skills have allowed me to build strong relationships with key industry stakeholders, ensuring seamless coordination and cooperation throughout complex and multifaceted fiduciary projects.

EDUCATION

Newcastle University (Newcastle upon Tyne, 2019)

Master of Science: International Business Management

Grade: Pass with Merit

Key Modules

Managing Change in Organisations, International Business Strategy, Managing Organisations and People, Strategic Business Analysis and Decision-Making, Managing Across Cultures, Strategy for Managers, Marketing, International Business Environment

Northumbria University (Newcastle upon Tyne, 2018)

LLB (Hons): Law with Business

Grade: 2:1

Key Modules

Contract Law, Employment Law, Tort Law, Business Rights and Responsibilities, Competition Law of the UK and EU, Human Resource Management

RELEVANT WORK HISTORY

Senior Associate – Economic Substance and ManCo 06/2022-Present

Waystone Governance Ltd, Cayman Islands

- Leading Portfolio Oversight of SIBA client book to monitor fund adherence with offering documentation and ensure board awareness of potential risk and liquidity issues.
- Identify service development and cross sell opportunities, increasing business unit revenue by approximately \$200,000 per annum.
- Manage the onboarding and continued oversight to Cayman ManCo, seeing the unit from initiation to one of the highest earning units per resource in the global Waystone group.
- Primary client contact for Economic Substance Act regulatory updates.

- Training and monitoring of junior team member, in addition to providing wider group sessions on both ManCo and Economic Substance.

Associate – Economic Substance 03/2021- 06/2022

Waystone Governance Ltd, Cayman Islands

- Primary contact for all Waystone SIBA registered clients, focusing specifically on Investment Managers and Holding Companies.
- Provide support to directors in fiduciary duties to ensure proper governance and compliance of Cayman entities.
- Essential member of the Economic Substance unit, aiding the growth in clients and increasing revenue by over 100%.
- Managing oversight of the risk reporting process for the Economic Substance portfolio.
- Production of oversight reports following quarterly client portfolio calls.

Project Manager/Business Development Manager 09/2019 – 10/2020

Embers Installations Ltd, Leeds

- Manager of an SME, in charge of multiple projects and employees simultaneously.
- Within the first 3 months of employment, I had increased turnover to record levels month on month.
- Identify new business to business and retail opportunities to further increase revenue streams.
- Digitised all company operations through the implementation of a customer relationship management system.
- Provide consistently high levels of stakeholder communications and management.

Intern 05/2016 - 09/2016

Ramsdens Solicitors, Halifax

- Provided paralegal services across a variety of legal sectors, including but not limited to tort, conveyance and probate.
- Acted as receptionist on a regular basis to further enhance client facing experience.
- Performed various duties allowing access to a more in-depth understanding of the various job roles and requirements in order to successfully operate a company.

Legal Assistant 2014

Markel International, London

- Work experience shadowing various solicitors in the employment and litigation teams, including attending commercial client meetings and employment tribunals.
- Completed various assignments to assess application of legal concepts to actual client situations.
- Working alongside senior management to ensure the effective day-to-day running of the business.

SKILLS

- Economic Substance
- Fiduciary Services
- Cayman Islands Regulations
- Time Management
- Project Management
- Versatile
- Crypto Currencies
- Microsoft Office

QUALIFICATIONS

- Leadership and Management (Level 7) - ABC accredited
- Account Management Diploma (Level 6)
- Introduction to Non-profit Accounting and Financial Statements - Harvard University
- Project Management Skills – CPD and IAP accredited

HOBBIES

My main personal interest revolves around maintaining a regular fitness routine; I enjoy participating in many physical activities such as attending a gym and running. I am a keen accomplished skier; having skied with members of the Great British ski team and travelled worldwide to capitalise on this hobby.

REFERENCES

References available upon request.