




# Kulani Rivombo

## Financial Advisory Professional

 : +27 78 700 8190

 : kulanirivombo1@gmail.com

 : Johannesburg, South Africa

(open to relocation and travel opportunities)

I am a superhero with a spreadsheet, with over 4 years' experience within capital and business restructuring advisory. Over the 4 years, I have supported on multiple complex stakeholder engagements, varying across corporate finance advisory, financial restructuring, and strategy and performance improvement across multiple industries, including multinational listed and private entities, state-owned entities, and financial institutions.

I am naturally analytical and detail-oriented, with an eager mindset to learn, seeking to continuously deepen and broaden my understanding of why and how things work, and how I can add positively to it. Through cross-border and across line of service collaboration, I have gained a holistic appreciation of different project dynamics, working together and inclusivity. This, coupled with my creative flare, compassion, and optimism, has enabled me to contribute and support successfully on engagements.

How I work is just as important to me as what I do, seeking to strike the balance between delivering quality outputs with ensuring sustainable value is created for clients. While I'm proud of my work title, my equally favourite is the Southern African Societal Impact Ambassador title within my current place of employment, supporting the firm in creating sustainable change for clients, staff, their communities, and the environment.

### Key skills

#### Technical skills

- Business development and origination
- Business rescue advisory and support as per Chapter 6 of the Companies Act
- Cash flow modelling
- Commercial due diligence
- Contingency planning
- Credit analysis
- Crisis and risk management
- Estimated liquidation outcome modelling
- Financial modelling
- Financial restructuring and optimisation
- Finance term sheets and agreements
- Going concern assessment
- Independent business review
- Operational restructuring and turnaround
- Options analysis
- Rapid cost control and reduction
- Report and proposal writing
- Strategy and performance improvement
- Working capital optimisation
- Valuation principles
- Value creation and strategy

#### Soft skills

- Ability to function well within a team
- Ability to work well under pressure
- Critical and analytical thinking
- Comfort working closely with others`
- Detail-oriented
- Excellent communication and presentation skills
- Interpersonal skills
- Instructional abilities
- Leadership skills
- Organizational and planning skills
- Problem-solving orientation
- Self-motivated and reliable
- Strong work ethic

#### Tools

- Microsoft Office
- Google Suite
- Alteryx
- Power BI
- Sage Pastel Accounting

### Experience

#### Senior Associate 2 | PwC Deal Advisory: Capital Advisory and Restructuring Services | July 2022 – Present

**Key highlights / achievements:** Southern African Societal Impact Ambassador, Team Africa and Global collaboration facilitator, Operational Restructuring offering business development, commercial readiness and marketing, and Business Rescue offering business development, commercial readiness, and marketing

**Project King (2021 – Present):** Financial advisors to a multinational private equity client on the potential acquisition of a South African target, including raising of acquisition finance, advice on an appropriate funding structure and optimal working capital funding solutions.

**Project Stone (2021 – Present):** Exclusive financial adviser to a global engineering and construction services firm. Services include advisory services in connection with the refinancing/restructuring and upsizing of the client's existing debt facilities.

**Senior Associate 1 | PwC Deal Advisory: Capital Advisory and Restructuring Services | July 2021 – June 2022**

**Key highlights / achievements:** National Social Responsibility committee member, Team Africa and Global collaboration facilitator, Global Restructuring Trends Report contributor, Team socials and wellbeing facilitator, and Team information management champion.

**Project Abarth:** Supported the Business Rescue Practitioner of a professional services automotive company to resolve a key supplier dispute, as well as fulfil the business rescue proceedings as defined by Chapter 6 of the Companies Act.

**Project Crane II:** Performed an estimated liquidation calculation for the Business Rescue Practitioners of an engineering company.

**Project Soda:** Performed a buy-side commercial due diligence on a UK-based beverage manufacturer for the largest brewery in Mauritius.

**Project Lico:** Independent business review and strategic analysis services to a listed client in the transport and logistics industry.

**Associate 2 | PwC Deal Advisory: Business Restructuring Services | July 2020 – June 2021**

**Key highlights / achievements:** South African Airways national cash conservation and management office facilitator, Team Risk Management champion, and Team meeting facilitator.

**Project Alpha:** Independent Business Review for a development finance institution in relation to a Botswana-based insurer (specifically tasked to identify company-wide key risk and considerations for the client in terms of their investment opportunities with regards to this subsidiary).

**Project Rocket I (SAA):** Performed an estimated liquidation calculation for the business rescue practitioners of South African Airways.

**Project Rocket II (SAA):** Facilitated cash management / conservation in support of the Business Rescue Practitioners of South African Airways.

**Project Inkomo:** Reviewed a complex loan portfolio for an international alternative finance provider impacted by Covid-19 to support the going concern opinion.

**Graduate / Associate 1 | PwC Management Consulting: Foundation for the Future Graduate Programme | July 2019 – June 2020**

**Adcorp Shared Services Centre:** Setting up a shared services centre within the finance function of the leading workplace solutions company.

**New Mauritius Hotels:** Cost optimization within the sales and marketing department of a Mauritius-based company in the hospitality industry.

**Kenya Stock Exchange:** Assisting the Kenya Stock Exchange to align themselves with the best fit MSCI Market Index through a comparative assessment of International and African stock exchanges.

**Office of the Chief Digital Executive:** Integration of Oracle into PwC Africa.

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## Education

**Chartered Global Management Accountant (CGMA) Professional Qualification**

Chartered Institute of Management Accountants (CIMA), In Progress (Estimated completion: April-2023)

**Bachelor of Commerce in Financial Sciences**

University of Pretoria, 2016 - 2018

Achievement(s): Golden Key International Honour Society

Core Modules: Financial Accounting, Financial Management, Internal Auditing, Taxation

**National Senior Certificate**

Mitchell House School, 2011 - 2015

Achievement(s): Academic Half Colours, Leadership Full Colours, Sports Full Colours, The President's Award for Youth Empowerment

Subjects: English Home Language, Afrikaans First Additional Language, Mathematics, Life Orientation, Accounting, Business Studies, Life Sciences