

# Sue Fletcher BAppMgt

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## PROFESSIONAL SUMMARY

I am a driven and experienced Insolvency Senior manager with nearly 20 years' experience.

I have a broad range of liquidation experience and take responsibility for the day-to-day management of liquidations and receiverships around New Zealand. I also have Cross Border experience between NZ and US, Italy and Cook islands covering various engagements.

Numerous formal engagements (Liquidations and Receiverships), industries including retail, hospitality, IT, construction, agriculture, transport, and various others.

### SYSTEMS

- Word
- Excel
- Xero/MYOB

### SKILLS

- Managing Complex liquidations and receiverships
- Analysing and reporting financial information
- Attention to detail
- Staff management across NZ and India
- Cross Border litigation between NZ/US
- Cross border experience NZ/Italy
- Global Cross border elimination process governing NZ/Cook Islands

### COMPETENCIES

- Communication
- Analytical
- Relationship management
- Creative problem solver
- Interpersonal skills

## ACHIEVEMENTS

- Implemented 2 Insolvency systems which has increased organisational productivity
- Established an offshore in India to assist the NZ based team
- I also contributed to the growth of the business through the identification of new business opportunities, building networks and relationships, and promoting the services of EY.

## MEMBERSHIPS

- Accredited Licensed Insolvency Practitioner
- Insol International
- CAANZ
- RITANZ (Restructuring and Insolvency Turnaround Association on New Zealand)
- WIRI (Women in Restructuring and Insolvency) - Co Chair
- NZCFI – Previous Board member

## WORK EXPERIENCE

### **Senior Manager, EY (September 2011 – Present)**

As the Senior Manager I manage complex Liquidations and Receiverships. I manage staff around New Zealand and in India.

- I analyse any problems that occur, identify the core issues, investigate, evaluate and integrate information. I generate appropriate solutions to help solve problems or issues.
- Within each new Insolvency assignment, I manage the day to day running of the engagement which at any given time includes staff, finances, administration and Health and Safety requirements.
- I develop and apply insolvency knowledge which is technical and specific in nature and specific I maintain and update my insolvency technical knowledge on a regular basis. I use technical knowledge to suggest strategies or approaches to client issues.
- I attend regular workshops and seminars where relevant case law and legal issues are discussed
- I identify and pursue business opportunities. I build awareness of the firm's strategy, financial targets and risk guidelines and operate within these parameters.
- Train and guide team members to maintain high productivity and performance metrics
- As a senior manager I am accountable to the Partners and Directors for the provision of high-quality Insolvency services. I also contribute to the growth of the business through the identification of new business opportunities, building networks and relationships, and promoting the services of EY
- I have extensive regulatory knowledge in relevant legislation within New Zealand and also the International Companies Act.

### **Insolvency Manager, HFK Limited (September 2008 – September 2011)**

- Dealing with the Director/shareholders of liquidated companies from date of liquidation to completion.
- Reviewing company financial records
- Assessing current account and tax liabilities
- Accounts payable/receivable
- GST

### **Insolvency administrator, Crichton Horne & Associates (September 2006 – September 2008)**

- Trust account reconciliation's
- Insolvency Debtors and Creditors
- Administration involved with New and Current Liquidated Companies,
- GST returns for Liquidated companies.

## EDUCATION & QUALIFICATIONS

### **Bachelor of Applied Management, Otago Polytech (July 2022)**

Developed a solid foundation in management skills, critical thinking, and strategies to drive organisational change and performance.

### **Accredited Licensed Practitioner, RITANZ (May 2022)**

## REFERENCES

References available upon request.