

Kimathi Mutethia

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[+254 714 807 765](tel:+254714807765)

SUMMARY PROFILE

Restructuring practitioner with 7 years of experience delivering Independent Business Review (IBR), Strategic Options Analysis, Debt Restructuring and Insolvency engagements:

- i. for commercial and DFI lenders and distressed businesses across the larger Eastern Africa Region (i.e., Kenya, Uganda, Tanzania, Rwanda, Zambia and Malawi);
- ii. across a variety of sectors including, inter alia, manufacturing, agriculture, hospitality, real estate and construction; and
- iii. with deal sizes/exposures in excess of USD 150 million for each of IBR and Strategic Options Analysis, Debt Restructuring and Insolvency.

Actively involved in the development of Insolvency and Restructuring regimes and practices across the region through webinars, articles, technical working groups, seminars/trainings and thought leadership ([Sample – Pg. 52](#)).

KEY TECHNICAL AND SOFT SKILLS SUMMARY

- Financial and Operational Analysis
 - Financial Modeling
 - Good understanding of the Common Law Insolvency Regime (very well versed with both legal and practical nuances)
 - Accounting (Intermediate)
 - Strong communication and presentation skills, written and oral
 - Strong work ethic
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WORK EXPERIENCE

Period	Role	Responsibilities
July 2021 – to Date	Manager PwC Eastern Africa Restructuring Practice	<ul style="list-style-type: none">● Key Accounts Management, Business Development and Project Management with Revenue and Profitability KPIs● Formulating and Driving Business Strategy across thematic areas, industries and countries to support growth and innovation● Representing the Business Unit in Firmwide (Country and Regional) Go-To-Market Forums and Initiatives● Performance Management for the team (of more than 10 associates and senior associates) through formal and informal coaching and review, with focus on growth and capacity building
July 2019 – June 2021	Assistant Manager PwC Eastern Africa Restructuring Practice	<ul style="list-style-type: none">● Client Management – Managed clients and stakeholders to facilitate pursuit and delivery of opportunities, billing and collection● Projects Management – Led delivery of small (by fee size value)

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Period	Role	Responsibilities
		projects
		<ul style="list-style-type: none">• Thought Leadership – Participated in market-defining thought leadership initiatives including local and regional technical working groups and seminars• Business Development – Led Go-To-Market strategy for various services/ client value propositions
July 2017 – June 2019	Senior Associate PwC Eastern Africa Restructuring Practice	<ul style="list-style-type: none">• Coached associates to build capacity across the Business Unit's key competencies• Supporting Business Development through preparation of client value propositions• Supported Project Delivery by leading fieldwork and reporting• Supported development and pursuit of the Business Unit's Strategy
September 2015 – June 2017	Associate PwC Eastern Africa Restructuring Practice	<ul style="list-style-type: none">• Supported Project Delivery by preparing first drafts of analyses, presentations and reports in:<ul style="list-style-type: none">○ IBR and Strategic Options Analysis○ Debt Restructuring○ Insolvency (Receiverships, Administrations and Liquidations)• Supported Project Risk Management through client and engagement onboarding and appropriate documentation over the course of, and after, the engagement.

EDUCATION/READING INTERESTS

1. BSc. Economics and Statistics, Second Class Honors – Upper Division, University of Nairobi (2015)
2. Certified Public Accountant, Kenya (*Intermediate Level Ongoing*)
3. Certificate in Financial Modelling and Analysis, University of Cape Town (*Short Course, 2020*)
4. Various leadership courses offered by PwC (e.g., Leadership Advantage, Leading Teams, Instructing Skills)
5. Other reading interests:
 - a. Data Analytics
 - b. Corporate Finance
 - c. Credit Analysis