

Gideon J. Slabbert

Business Rescue Practitioner

Personal Info

Address:

Pegasus Building 1
210 Amarand Avenue
Menlyn Maine, Pretoria
Gauteng

Phone:

082-699-4774

E-mail:

gideon@turnaroundrescue.co.za

Website:

www.turnaroundrescue.co.za

LinkedIn:

[linkedin.com/in/gideon-slabbert-a2819031](https://www.linkedin.com/in/gideon-slabbert-a2819031)

Skills

- Business Rescue
- Workout & Restructuring
- Financial Modelling
- OHS Act and Site safety
- ISO Quality Management
- Manufacturing Processes
- Organisational Management

I am a certified Business Rescue Practitioner with a strategic and analytical approach to solving problems within the distressed environment of Business Rescue as enacted in the Companies Act 71 of 2008.

As a Business Rescue Practitioner, my focus is set to achieve the defined objectives of each Business Rescue and pursue an outcome in the best interest of all stakeholders by eliminating the financial distress factors experienced within the firm. These factors include but are not limited to all aspects of the entities micro and macro business factors.

I am able to respond to shifting business needs and priorities in a systematic and effective manner. I am well-versed in implementing operational assessments and conducting functional requirements analysis for businesses of all sizes.

I am an enthusiastic Business Professional with high integrity, determination, a strong work ethic and excellent leadership skills. As a Business Professional, I remain focused when confronted with multiple business dynamics, and I am able to negotiate favourable outcomes for all stakeholders.

Education

2021	Financial Modelling and Analysis <i>University of Cape Town</i> <ul style="list-style-type: none">• Building a three-statement Financial Model.• Calculate a optimised funding structure.• Conclude business valuation scenarios.
2019	Certified Rescue Analyst: Business Rescue and Turnaround <i>University of Pretoria</i> <ul style="list-style-type: none">• A fundamental qualification for Business Rescue Practitioners as required by the Turnaround Management Association of Southern Africa "TMA-SA".• Continuing education in business workout and restructuring.

Industry Experience

- Mining & Manufacturing
- Logistics and Transportation
- Retail and Hardware
- Media and Entertainment
- Agricultural
- Petroleum
- Food and Beverage

Software

- Microsoft Office
- SAP
- Quickbooks Accounting
- Zero Accounting

Languages

- English: Superior
- Afrikaans: Superior

2018

Creating an Asset of Value

Aurik - Johannesburg

This program focused on "creating an asset of value" and the implementation of real-time strategies;

- Analyse, assess and implement changes to the value proposition.
- Analyse, assess and implement changes to the Sales strategy.
- Analyse, assess and implement changes to the Financial strategy.
- Analyse, assess and implement changes to the Operational strategy.
- Analyse, assess and implement changes to the Distribution strategy.
- Analyse, assess and implement changes to the Staffing structure.
- Analyse, assess and implement changes to the Business systems.
- Learn and know the Entrepreneur.

2012

Bachelor of Commerce Honours in Business Management: International Business Management

University of Pretoria

- International Business Management.
- Business Strategy.
- Business Logistics and Supply Chain Management.

2009 - 2011

Bachelor of Commerce in Entrepreneurship: Business Management

University of Pretoria

A unique qualification focussing on the following;

- Product creation and Development.
- Business feasibility studies.
- Business plan development.
- Business Strategy.
- Commerce Law.
- Business Finances.
- Financial accounting.

Additional to this qualification, I studied the following modules;

- Financial management.
- Business taxation.
- Dissertation: Strategies to follow pre, during and after a Recession.

Work History

Current

Business Rescue Practitioner

Turnaround Rescue Solutions (PTY) LTD, Pretoria, Gauteng

- **Business Rescue Practitioner:**

I am a CIPC licenced Business Rescue Practitioner registered with the Turnaround Management Association(TMA).

- Critical activities within my profession include Business Rescue Pre-Assessment, execution of Business Rescue proceedings in line with Chapter Six of the Companies Act 71 of 2008.
- Industry Experience:
 - Gold Mining
 - Engineering and Manufacturing
 - Logistics and Transportation
 - Retail and Hardware
 - Media and Entertainment
 - Agricultural
 - Petroleum
 - Food Manufacturing

2018 - 2019 **Turnaround Manager**

Siyanda Engineering (PTY) LTD, Kempton Park, South Africa. I was responsible for,

- Dealing with all customer Business Rescue Proceedings.
- Working with the appointed Business Rescue Practitioner and assisted with the process of plan approval and execution and managing all affected parties within the process.

- Developing the renewed **Business case strategy**; Products and services sold, market segments, target market, market share and profitability of products.
- Re-designing the **business's operational strategy to improve the cost of doing business and improve business efficiency**; **Implement cost-cutting initiatives, sell excessive assets, restructure business debt, optimise business production and production planning**, and manage the cost of sales for better returns.
- Evaluating the re-formed **Managerial strategy** and needs of the business to support the new operational and business strategy; Restructure the business organogram with all job descriptions, develop KPI's for restructured staffing model, and evaluate the performance of new management structures through improved reporting and meetings.
- Implementing and managing the business **Financial reporting** practice and financial position to produce a better return for investors; Improve business debtor and creditor days as well as business cashflow position. I was responsible for ensuring compliance of Regulatory and Statutory obligations.
- Upgrading business reporting software to facilitate dashboard reporting and daily management reports of the business operations.

2015 - 2018 **General Manager**

Siyanda Engineering (PTY) LTD, Kempton Park, South Africa. I was responsible for,

- Developing a highly profitable pipeline based on multiple sales penetration techniques.
- Training all sales representatives on products and services.
- Maintaining weekly sales tracking and leadership reports to support the operational enhancement and implement corrective actions.
- Liaising with production and procurement staff to ensure on-time delivery.
- Designing and implementing compensation structures.

- Boosting revenue through relationship management with new and existing clientele.
- Identifying and analysing key competitors to improve the business value offering.
- The implementation and execution of ISO quality systems and procedures, in conjunction with Health and Safety standards in-line with the relevant local legislation.

2013 - 2016 **Sales Executive**

Siyanda Engineering (PTY) LTD, Kempton Park, South Africa, I was responsible for,

- Implementing sales and marketing strategies to increase business revenue and market share.
- Implementing and maintaining customer satisfaction.
- Conducting and executing all business presentations and trade exhibitions.