

PATRICK J. HEALY

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PROFILE

Financial services professional with over twenty five years of experience. Excellent sales, negotiation, relationship management, risk management and managerial skills.

Experience in building new product and services, internal compliance, policy and procedure development, due diligence and financial analysis.

PROFESSIONAL EXPERIENCE

Wilmington Savings Fund Society, FSB, Wilmington, DE 2013 – Present **Senior Vice President and Director, Global Debt, Agency and Restructuring Group**

Currently, I am responsible for managing the Global Agency and Distressed Debt Group (the “Group”). In addition to the management responsibilities, I am charged with sales, and active management of transactions in bankruptcy. The products and services of the Group include: indenture trustee on investment grade and high yield debt; administrative agent on syndicated loans and DIP’s; and bankruptcy and restructuring services.

- Revenue generation of: \$1.38mm in 2014; \$2.56mm in 2015; and \$3.71mm in 2016.
- High profile bankruptcy cases include: The Sports Authority, Caesars Entertainment, TXU Energy, Molycorp, NII Holdings, Millennium Health, SunEdison, Verso Paper, Avaya, Arch Coal, Peabody Energy, Halcon Energy, Templar Energy.

Wilmington Trust Company, Wilmington, DE 2007-2013 **Vice President/Sales Specialist, Global Distressed Group [2012-2013]** **Vice President/Product Leader, Global Distressed Group [2007-2011]**

Responsibilities included selling Wilmington Trust Company’s Global Distressed Debt products/services, which include: indenture trustee on high yield debt; administrative agent on syndicated loans and DIP’s; and bankruptcy and restructuring services. Prior to the Sales Specialist position, I was a product leader for the global restructuring and insolvency product lines. As the officer in charge of these product lines, my responsibilities included: managing, sales, administration of default/bankruptcy cases, depositions, acting as an expert witness, service on unsecured creditor committees, etc. Several of the bankruptcy cases I managed included: Lyondell Chemical Co., Tribune Company, General Growth, Properties, Abitibi-Bowater, Cooper Standard, Hellas Telecom and American Home Mortgage.

- Successfully convinced influencers to appoint WTC as successor trustee and agent on several high profile transactions including: Kodak, Nortel, Residential Capital, Patriot Coal and Hawker Beechcraft.
- Responsible for the very successful development and implementation of WTC's Distressed Debt products/services in Europe from 2007 through 2009.
- Revenue generation of: \$3.5mm in 2009; \$5mm in 2010; \$5.5mm in 2011; and \$3.5mm in 2012.

Law Debenture Trust Company of New York, NY, NY 2003-2007
Vice President/Senior Trust Officer, Default/Bankruptcy Relationship Manager

Primary officer in charge of the default/bankruptcy product line. As the officer in charge of this product line, my responsibilities included the daily administration of default/bankruptcy transactions, depositions, acting as an expert witness, service on unsecured official creditor committees and marketing to fellow trustees, high yield issuers (in the U.S. and Europe), law firms, investment banks and financial advisors. Examples of bankruptcy cases I administered include: WorldCom, Adelphia, Kaiser Aluminum, American Business Financial, AMERCO, Delphi Corp, Northwest Airlines, Collins & Aiken, Petroleum GEO, Gentek and Northwestern Corp.

- Responsible for billing \$1.5mm in revenue in '06 and over \$6mm in revenue in '07.
- Designed and coordinated the first advertising campaign for the Trust Company.
- Working with rating agencies for Law Debenture's rating in the U.S.
- Coordinated with The Depository Trust and Clearing Corporation to obtain a transfer agent position.

JPMorgan Chase Bank, NY, NY 2002-2003
Vice President/Team Leader, Institutional Trust Services

Duties included managing and developing eleven members of Transactional Financial Management ("TFM") unit; created and implemented new policies and procedures for TFM; and managed the seamless transition from the old operating model to the new operating model.

- Successfully completed three conversions during a one year period.

Vice President/Relationship Manager, Institutional Trust Services 2001-2002

Responsibilities included maintaining and developing relationships for a diversified group of Institutional Trust relationships for corporations, public housing agencies, hospitals and healthcare facilities, colleges/universities and state and regional authorities.

- Successfully coordinated the migration of over 200 relationships from the Boston office to the New York office.
- Promoted to Team Leader effective September 2002.

The Bank of New York, NY, NY 2000-2001
Vice President/Relationship Manager, Global Structured Finance

Responsible for maintaining and developing relationships for a diversified group of international accounts which included project financings, collateralized debt obligations and asset-backed transactions. Specific duties included retentive sales, document negotiating and marketing.

- Successfully sold and managed BNY's first commercial paper conduit program.
- Convinced an internationally renowned banking institution to use BNY as trustee on all of their collateralized debt obligations.
- Developed a relationship with an investment bank resulting in BNY becoming their trustee of choice on all Latin American asset-backed transactions.
- Managed the conversion of accounts from two corporate trust acquisitions to the Global Structured Finance Unit in 2000.

U.S. Bank Trust National Association, NY, NY 1999-2000
Vice President/Relationship Specialist

Chase Manhattan Trust Company, N.A., Philadelphia, PA 1994-1999
(formerly Mellon Bank, N.A.)
Trust Officer/Relationship Manager

EDUCATION

Temple University, Philadelphia, PA
 Master of Business Administration, Healthcare Management
 Master of Science, Healthcare Financial Management
 May 2003

Saint Joseph's University, Philadelphia, PA
 Bachelor of Science, Finance
 May 1991

TEACHING EXPERIENCE

Formerly an adjunct professor of finance, Erivan K. Haub School of Business
 Saint Joseph's University, Philadelphia, PA